



**Aspen Energy Summit 2018**  
*(Second edition)*

***with Energy Charter Training Program Component:***  
***The Salandia-Oronia Gas Pipeline Agreement (SOGPA) Simulation***

**November 29-30, 2018**  
**Hotel Central, Ploiesti, Prahova County,**  
**Romania**

***Official organizers:*** Aspen Institute Romania, Aspen Institute US, Aspen Institute Italy, Prahova County Council, Ploiesti City Hall, Oil and Gas University of Ploiesti, Chamber of Commerce and Industry of Prahova. GMFUS Bucharest Office, Ministry of Energy of Romania, Ministry of Commerce and SMEs of Romania and the International Energy Charter Knowledge Centre

***Thursday, November 29, 2018***

09.00 – 10.00 - **Registration**

10.00 – 10.45 - **Opening Remarks:**

- **Mircea Geoană** – Chairman, Aspen Institute Romania
- **Bogdan Toader** – President, Prahova County Council
- **Adrian Florin Dobre** – Mayor, City of Ploiesti
- **Gratiela Gavrilescu** – Deputy Prime-Minister of Romania, Minister for the Environment (TBC)
- **Anton Anton** – Minister for Energy of Romania (TBC)
- **Urban Rusnak** – Secretary General, International Energy Charter

10.45 – 12.00 - **Panel I: European energy market – key public policies and core policy challenges within the context of energy security, global risks and market trends**

- Short, medium and long-term initiatives to enhance EU energy security
- Steps towards secure, inexpensive, and climate-friendly energy strategies: new technologies, alternative fuels, electric mobility
- The energy corridor that links the East and the West – an opportunity for Romania to capitalize on the discoveries of new energy reserves in the Black Sea region

**Moderator: Marat Terterov**, Principal Coordinator of the Knowledge Centre at the Energy Charter Secretariat

**Panelists:**

- **Nicholas Adams** – Schlumberger Limited
- **Daniela Pandrea** - Senior Director Connected Services Europe, Honeywell (TBC)
- **Karl Leidenfrost** – CEO, Habau PPS Pipeline Systems (TBC)
- **Ion Sterian** – General Director, Transgaz (TBC)
- **European Commission representative**

12.00 – 12.15 - **Coffee break**

12.15 – 13.30 - **Panel II: The development and outlook for the European energy mix**

- Strengthening the existing energy mix, including nuclear, as a pillar of the Romanian economy
- Regional, European and transatlantic level of projects that can help Romania develop its potential and become an energy hub
- EU's Clean Energy Package for 2021-2030: digitalization, de-carbonization and Decentralization

**Moderator: Radu Tudor**, journalist (TBC)

**Panelists:**

- **Rompetro** representative
- **Cosmin Ghita** – General Director, Nuclearelectrica (TBC)
- **Daniela Lulache** – Head of the Office of Policy and Co-ordination, OECD Nuclear Energy Agency (NEA) (TBC)
- **Business** representatives

13.30 – 14.30 **Lunch**

14.30 – 15.15 - **VIP Guest Speakers Remarks:**

- **Teodor Meleşcanu** – Minister of Foreign Affairs of Romania (TBC)
- **Radu Stefan Oprea** – Minister for the Business Environment, Commerce and SMEs of Romania
- **Robert Tudorache** – Chairman of the Energy Charter Conference; State Secretary, Ministry for Energy, Romania (TBC)

15.15 – 16.15 - **Panel III: A trans-Atlantic energy agenda**

- EU-US energy relations
- Connecting Romania to a wider conversation on the European and global level about energy trends
- The impact that these developments will have on industry and citizens

**Moderator: Greg Gershuny**, Interim Director of the Aspen Institute Energy and Environment Program (EEP)

**Panelists:**

- **Elizabeth Sherwood-Randall**, Non-resident Senior Fellow at the Harvard Kennedy School of Government, Belfer Center for Science and International Affairs; former Deputy Secretary for Energy (TBC)
- **European Commission/European Parliament representative**
- **Eric Washburn**, President, Windward Strategies
- **MOL representative**

**16.15 – 16.45 - Panel IV: Ploiesti/Prahova - From tradition to energy hub of the future**

- Tradition versus future trends - how can Ploiesti become a European Energy Hub
- Sustainability and education

**Panelists:**

- **Aurelian Gogulescu**, President, Prahova Chamber of Commerce and Industries
- **Prof. Univ. Ing. Dr. Mihail Minescu**, Vice-President for International relations, Oil and Gas University of Ploiesti
- **Business representatives**

**16.45 – 17.00 – Concluding observations**

**17.00 – 19.00 – Group visit to the Ploiesti Oil and Gas Museum for international participants**

**19:30 to an undetermined hour: Evening gala dinner, music and cultural program on the eve of Romania's 100<sup>th</sup> Year Anniversary of Statehood on December 1, 2018**

**Logistical Note:** Overnight accommodation will be provided in Ploiesti for participants of the 29<sup>th</sup> Energy Charter Conference. Transport to and from Ploiesti to Bucharest will also be provided

**Energy Charter Training Program Component – The Salandia-Oronia Gas Pipeline Agreement (SOGPA) Simulation**

**Friday, November 30, 2018**

**Main Venue: Ploiesti Oil and Gas University**

**09:00 – 11:00 – Morning site visit to a Ploiesti Gas Pipeline**

**11:00 –13.00 - Interactive group exercise and negotiation game: simulating the Salandia-Oronia Gas Pipeline Agreement (SOGPA)**

- Briefing on the negotiation game by the Energy Charter Secretariat
- Introduction to the negotiation scenario
- Formation of negotiation teams
- Determining of negotiation strategies of each country team
- Preparation of negotiations by each country team

**13.00 – 14.00 - Lunch**

**14.00 – 15.45 - Interactive group exercise and negotiation game: simulating the Salandia-Oronia Gas Pipeline Agreement (SOGPA)**

- Negotiation round starts – proceedings of the model negotiations on the Salandia-Oronia Gas Pipeline Agreement (SOGPA)

**15.45 – 16:00 - Coffee Break**

**16.00 – 18:00 - Interactive group exercise and negotiation game: simulating the Salandia-Oronia Gas Pipeline Agreement (SOGPA)**

- Negotiation continues leading into final substantive negotiation session
- Conclusion of negotiations and outcomes
- Presentation of press releases announcing the results of the negotiations
- Reflections: short participant feedback session
- Group photo
- Award ceremony

**End of all Sessions**

### ***About Aspen Energy Summit***

*The Aspen Energy Summit was created to explore strategic issues at the intersection of energy, economy, geopolitics and security. A select group of national officials, international leaders and public policy experts from the energy and energy industries, governmental actors and research organizations gather in Ploiesti for an open discussion of topics of national and regional importance. These discussions aim to encourage new collaborations and trans-disciplinary thinking.*

### ***Aspen Institute Romania Program for Energy and Sustainability***

*The Aspen Energy and Sustainability Program is an active and non-partisan dialogue platform and a neutral forum focused on topics and collaborative ways to promote sustainability in a technology-based world. The mission of the program is to raise eloquent questions about society and economic opportunities, prompting a new way of thinking. Through its different participants, the program contributes to deliberate testing of hypotheses and policies used in areas such as sustainable energy development, clean energy, vulnerable consumers, energy security and security in the geo-strategic context of industry. The program promotes value based dialogue between business leaders, the government, NGOs and academia.*